



Review of South Florida Commercial Real Estate Markets

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April 30th, 2008

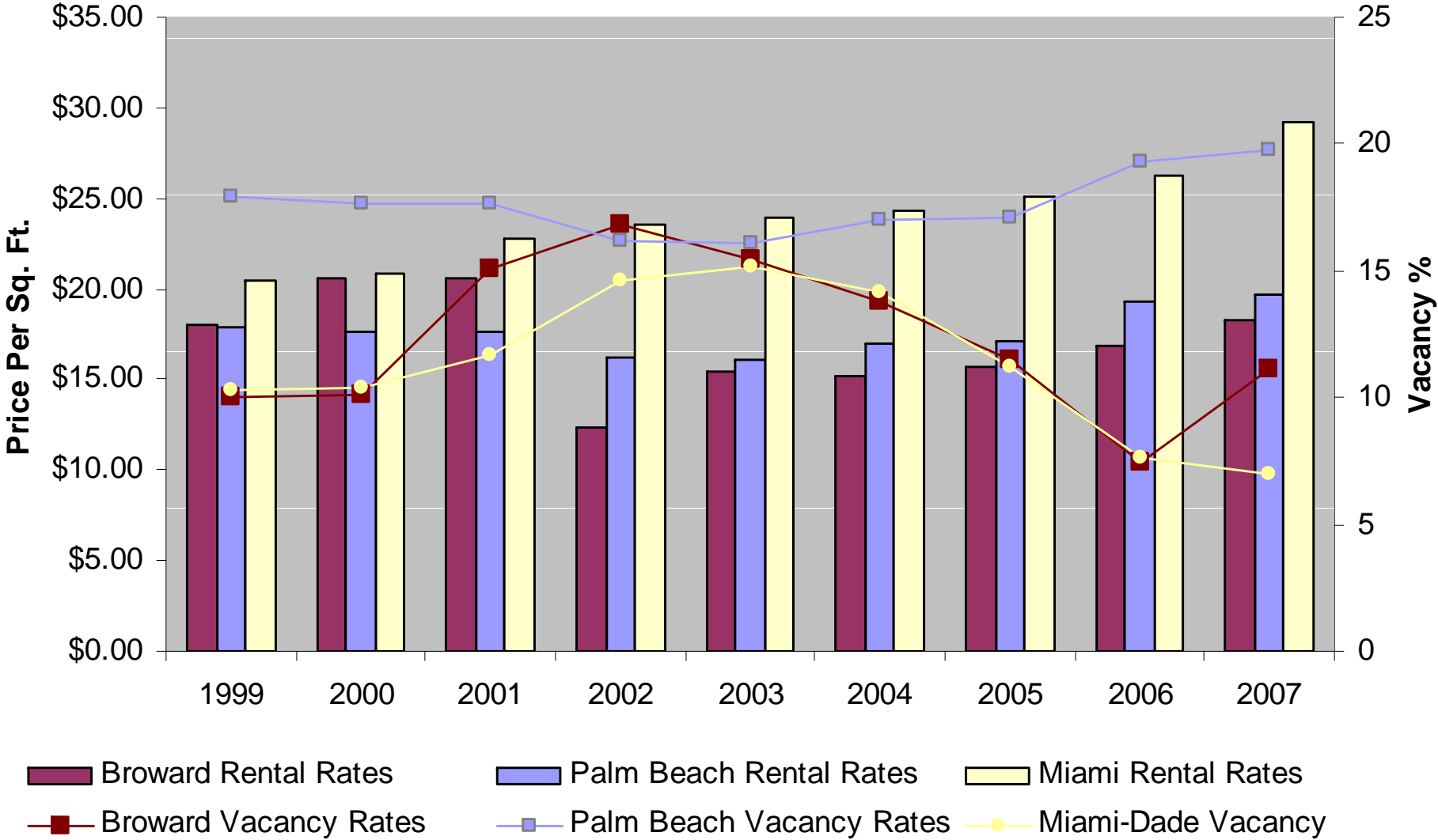
South Florida Office Market – 1Q2008

Market	Inventory SF (000)	Vac %	Under Construction SF (000)	1Q08 Absorption SF (000)	YTD 2007 Absorption SF (000)	Average Asking Rate
Miami	39,818.0	8.6%	4,131.6	-293.6	422.9	\$30.88 FS
Broward	24,561.9	12.6%	386.4	-247.5	-250.2	\$27.43 FS
Palm Beach	21,652.4	16.4%	954.9	-195.1	-862.6	\$28.61 FS
SOUTH FLORIDA	86,032.4	11.4%	5,472.9	-736.2	-689.9	
FLORIDA	190,785.0	12.7%	8,204.9	-1,152.3	-886.6	

Market	Inventory SF (000)	Vac%	Under Construction SF (000)	Absorption 1Q08 (000)	2007 Yearend Absorption (000)	Asking Rate
Boston	191,343	11.1%	700	893.0	1,029	\$31.05 G
Chicago	121,072	15.0%	4,354	-202.0	2,516	\$32.42 FS
LA	206,926	9.6%	3,566	-534.0	-490	\$35.06 FS

South Florida Office Market

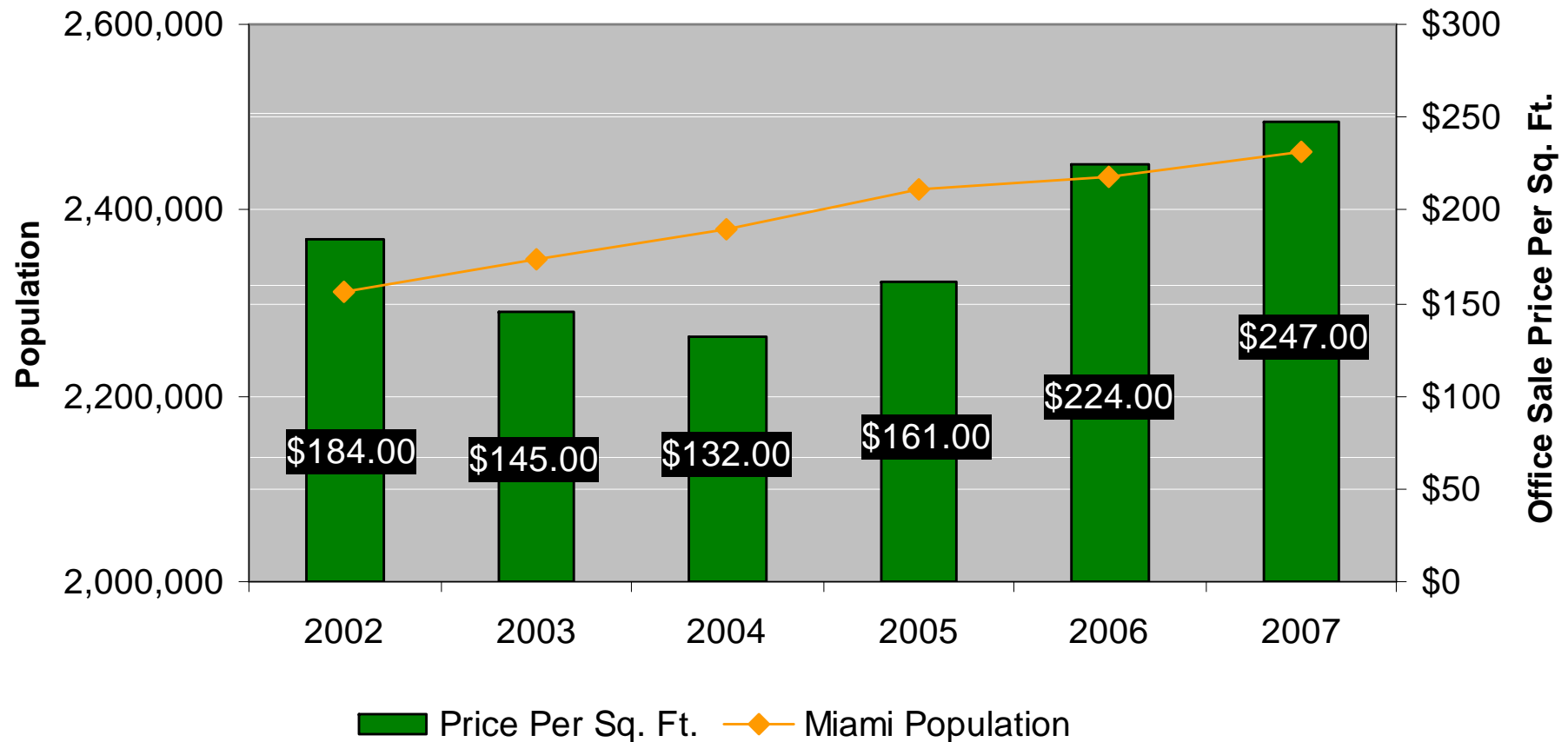
Tri-County Office



Sources: CB Richard Ellis | Research

South Florida Office Market

Miami-Dade Population Verses Office Sale Price Per Sq. Ft. 2002-2007



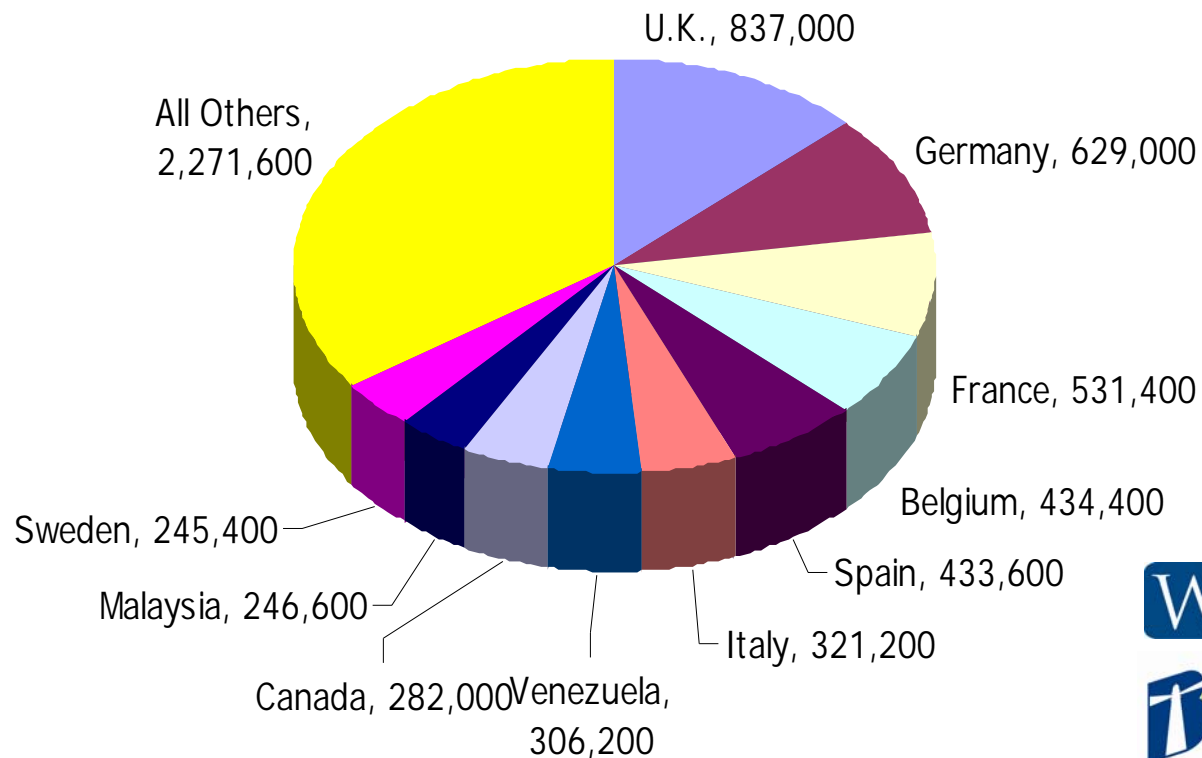
Sources: Florida Office of Economic & Demographic Development &
CB Richard Ellis | Research

South Florida Office Market Drivers

Multi-National Influence

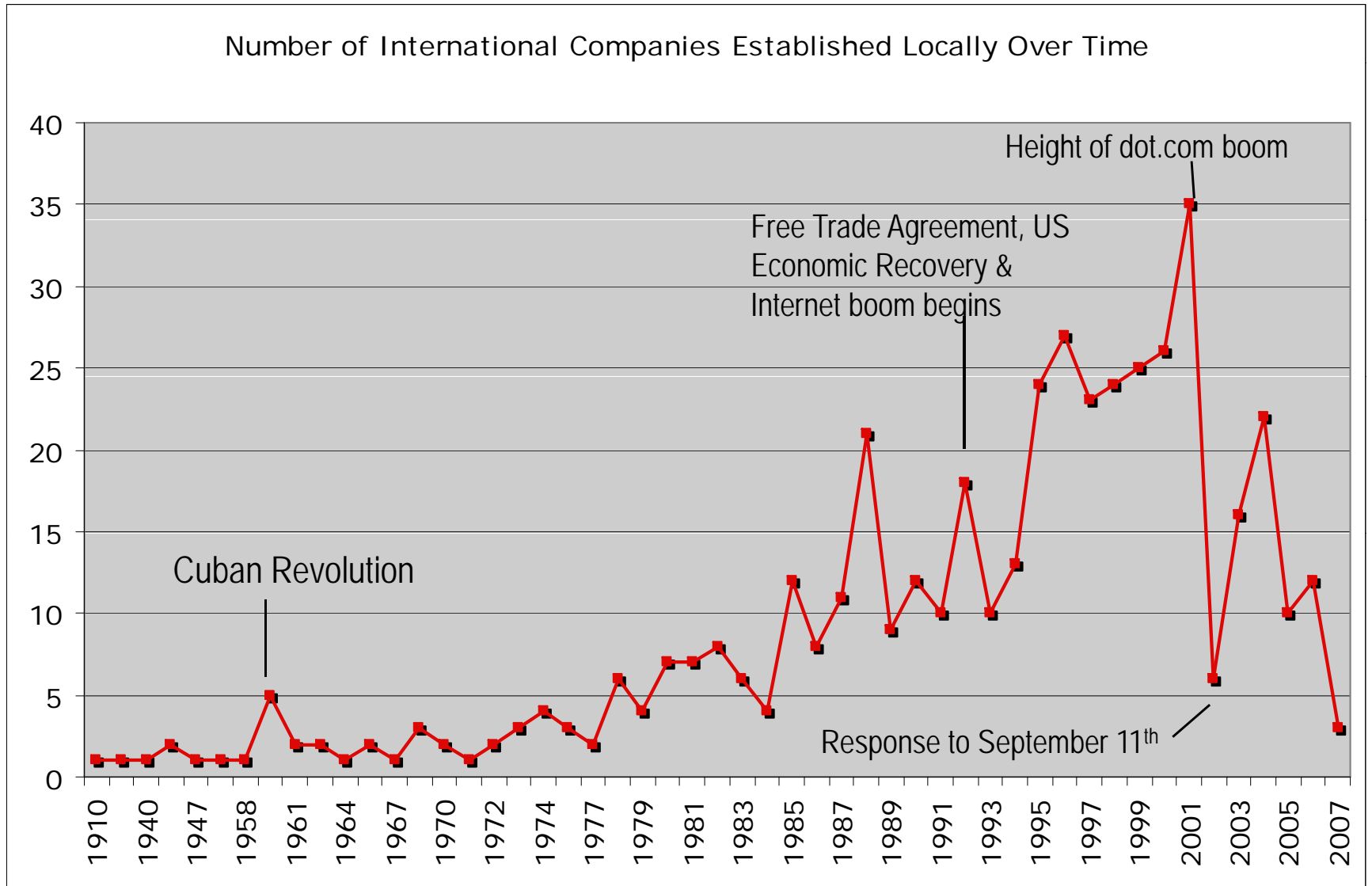
WHO'S HERE SUMMARY	NO. OF COMPANIES	NO. OF COMPANIES WITH REVENUE DATA	%	COMBINED REVENUE (US\$ MILLION)
Global HQ	232	215	92.7%	\$93,323
US/Americas HQ	158	139	88.0%	\$21,390
Regional HQ	420	225	53.6%	\$79,705
Local Office	373	149	39.9%	\$8,378
TOTAL	1,183	728	61.5%	\$202,798

Foreign Based Companies and Square Foot Occupied



South Florida Office Market Drivers

■ Multi-National Influence



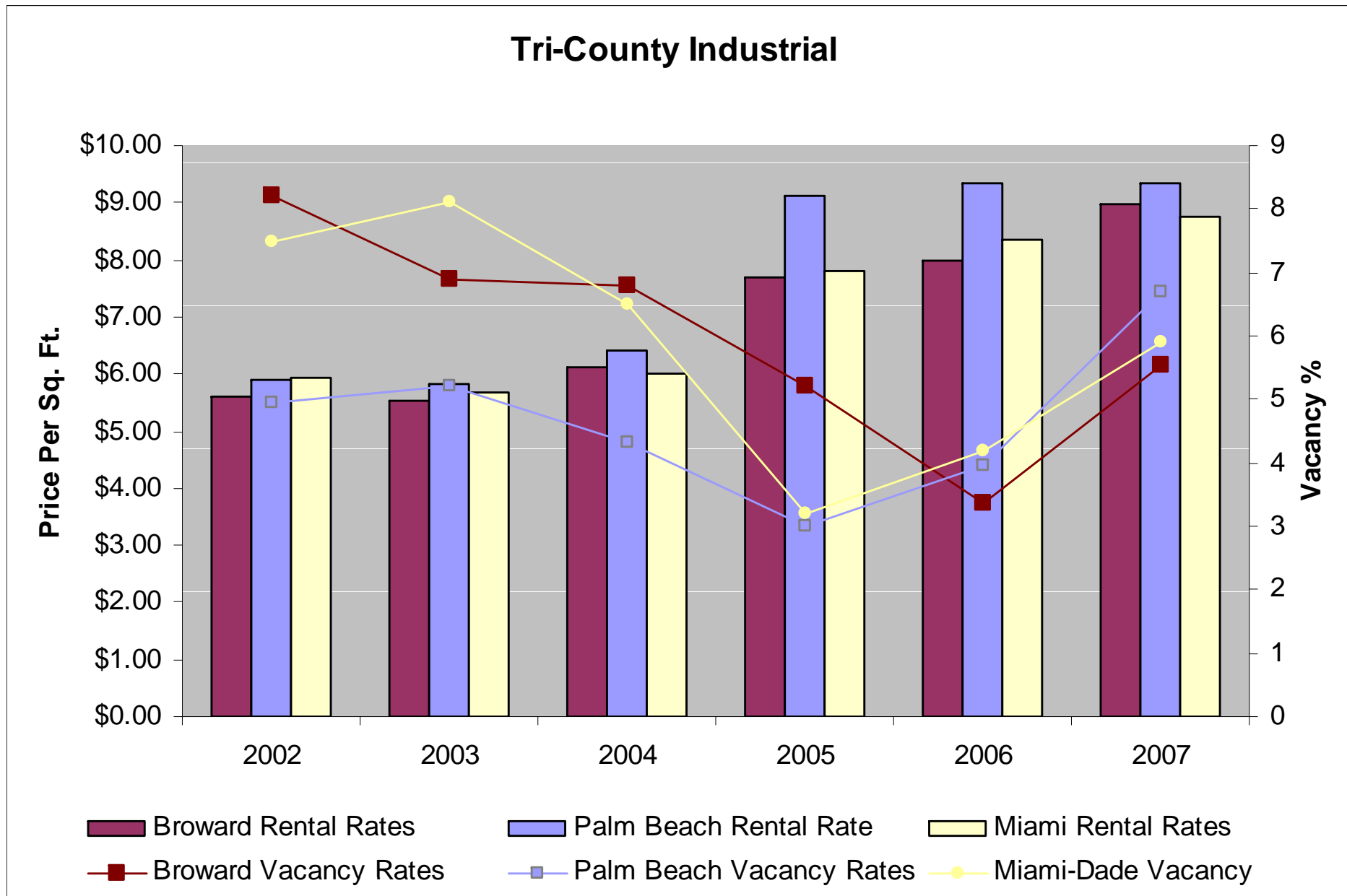
Sources: Who Is Here Database, World City

South Florida Industrial Market – 1Q2008

Market	Inventory SF (000)	Vac %	Under Construction SF (000)	1Q08 Absorption SF (000)	YTD 2007 Absorption SF (000)	Average Asking Rate
Miami	228,542.4	6.3%	1,966.9	-1,873.1	-1,284.8	\$8.55 IG
Broward	125,245.3	5.4%	1,773.4	-760.5	-1,053.2	\$8.90 NNN
Palm Beach	52,929.7	8.0%	1,063.3	-491.1	-1,090.8	\$8.54 NNN
SOUTH FLORIDA	406,717.4	6.3%	4,803.6	-3,124.7	-3,428	
FLORIDA	770,886.6	6.3%	13,776.0	-3,322.4	1,937.8	

Market	Inventory SF (000)	Vac %	Under Construction SF (000)	1Q08 Absorption SF (000)	YTD 2007 Absorption SF (000)	Average Asking Rate
Los Angeles	924,040.1	1.7%	3,300	-1,492.7	557.1	\$8.28 FSG
Boston	133,320.2	14.0%	570	-1288	-81.8	\$7.15 NNN
Philadelphia	360,707.6	7.0%	6,451.2	704.4	3,898.8	\$4.14 NNN

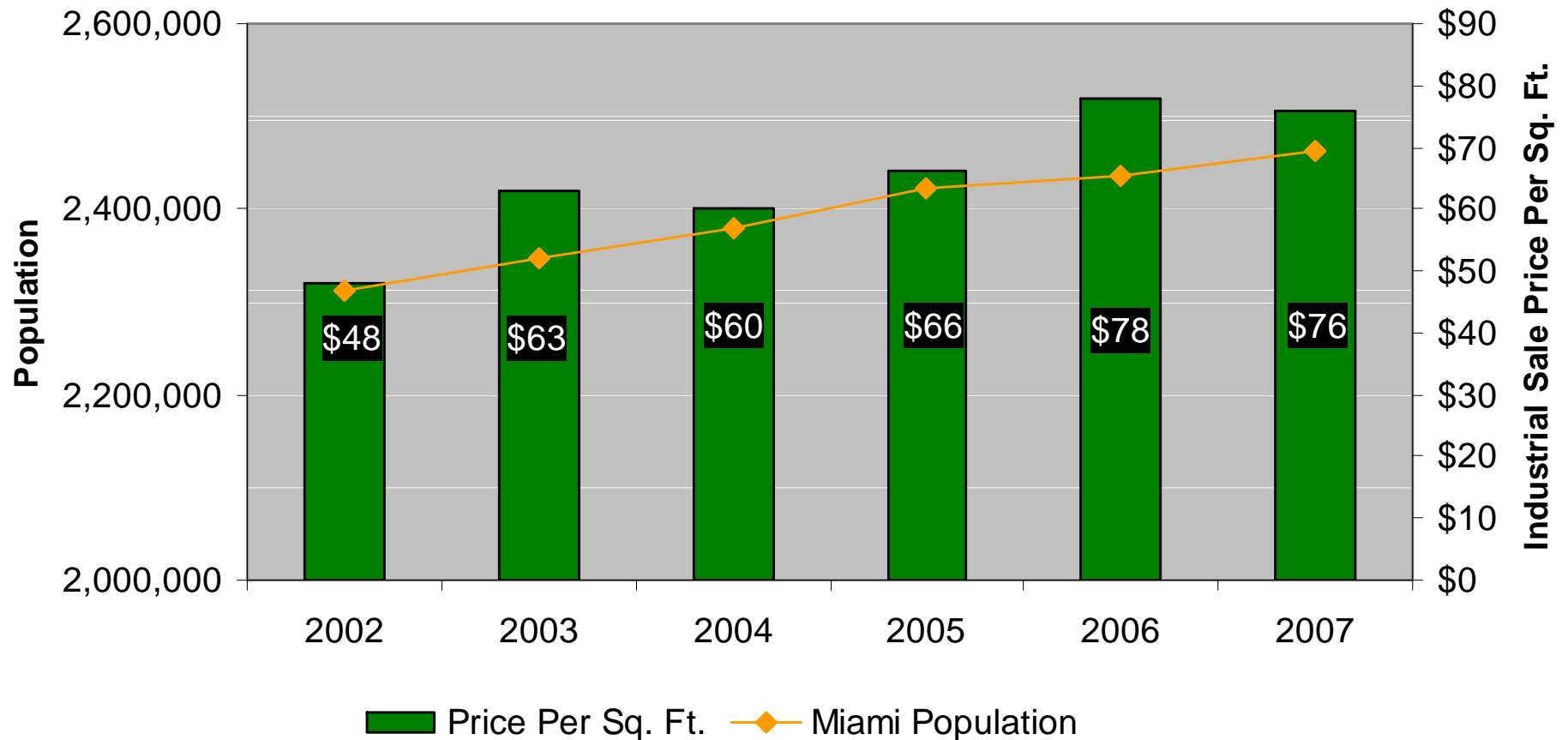
South Florida Industrial Market



Sources: CB Richard Ellis | Research

South Florida Industrial Market

Miami-Dade Population Verses Industrial Sale Price Per Sq. Ft. 2002-2007



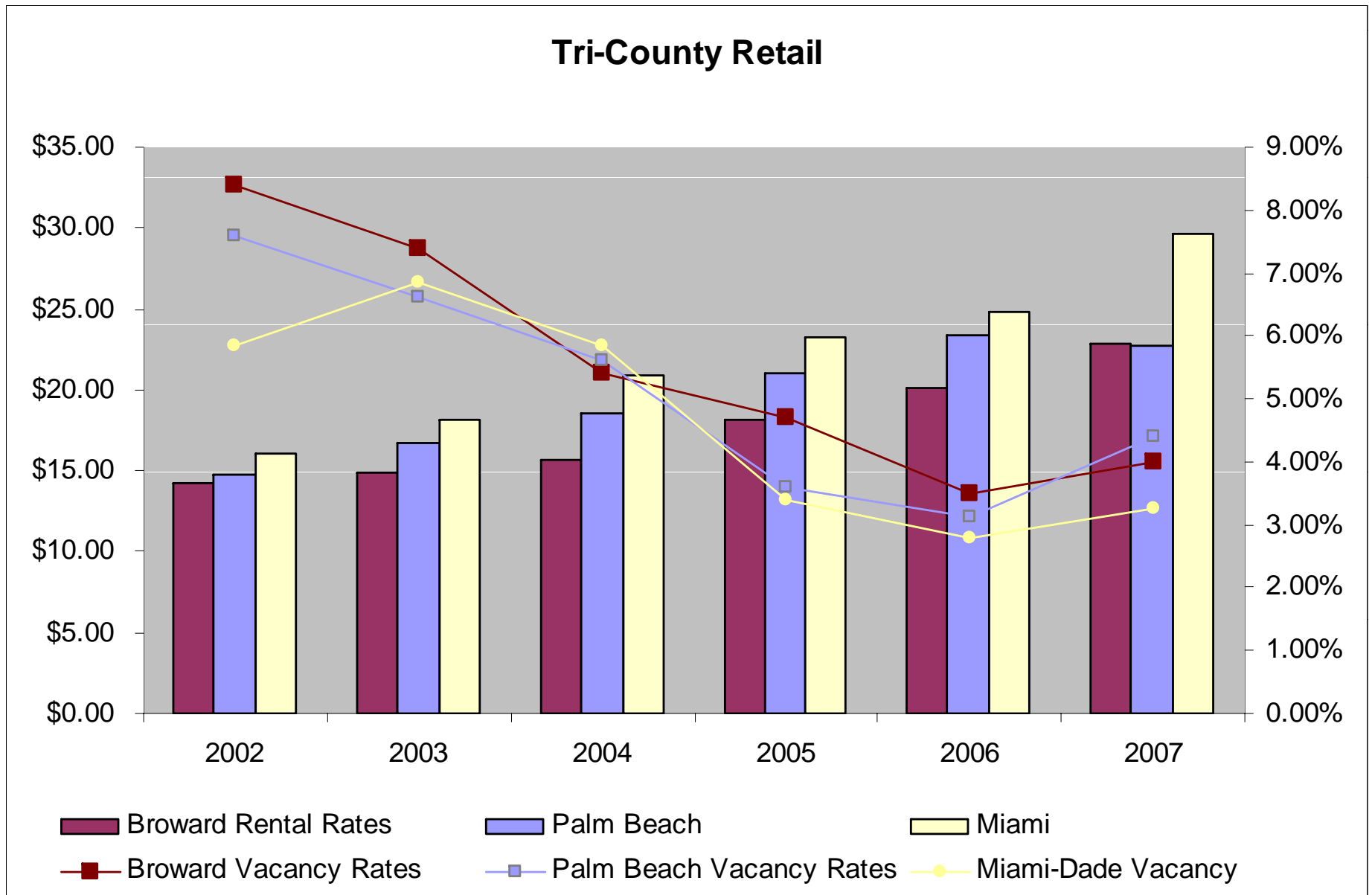
Sources: Florida Office of Economic & Demographic Development &
CB Richard Ellis | Research

South Florida Retail Market – 4Q2007

Market	Inventory SF (000)	Vac %	Under Construction SF (000)	YTD 2007 Absorption SF (000)	Average Asking Rate
Miami	29,726.2	3.3%	3,303.6	-140.1	\$29.71 NNN
Broward	37,692.3	4.4%	1,460.8	-414.8	\$22.84 NNN
Palm Beach	30,000.7	4.0%	1,028.8	-326.1	\$22.78 NNN
SOUTH FLORIDA	97,419.2	3.9%	5,785.2	-881	
FLORIDA	233,910.6	4.8%	12,639.3	NA	

Market	Inventory SF (000)	Vac %	Under Construction SF (000)	YTD 2007 Absorption SF (000)	Average Asking Rate
Dallas/Fort Worth	247,791	9.80%	12,754	2,217	14.87 NNN
Chicago	123,437	7.90%	9,700	NA	23.39 N
Denver	72,675	6.70%	4,500	-57	17.11 NNN

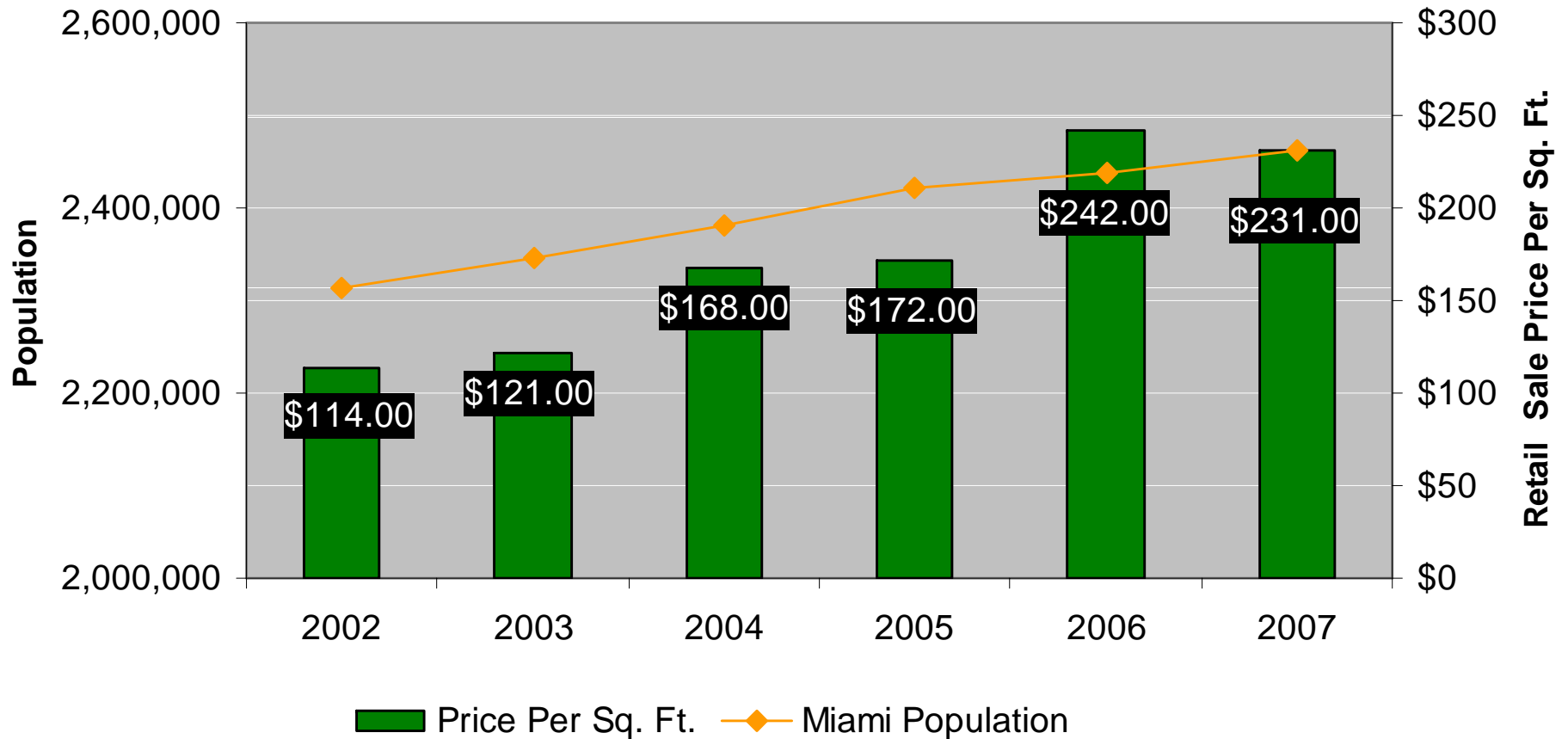
South Florida Retail Market



Sources: CB Richard Ellis | Research

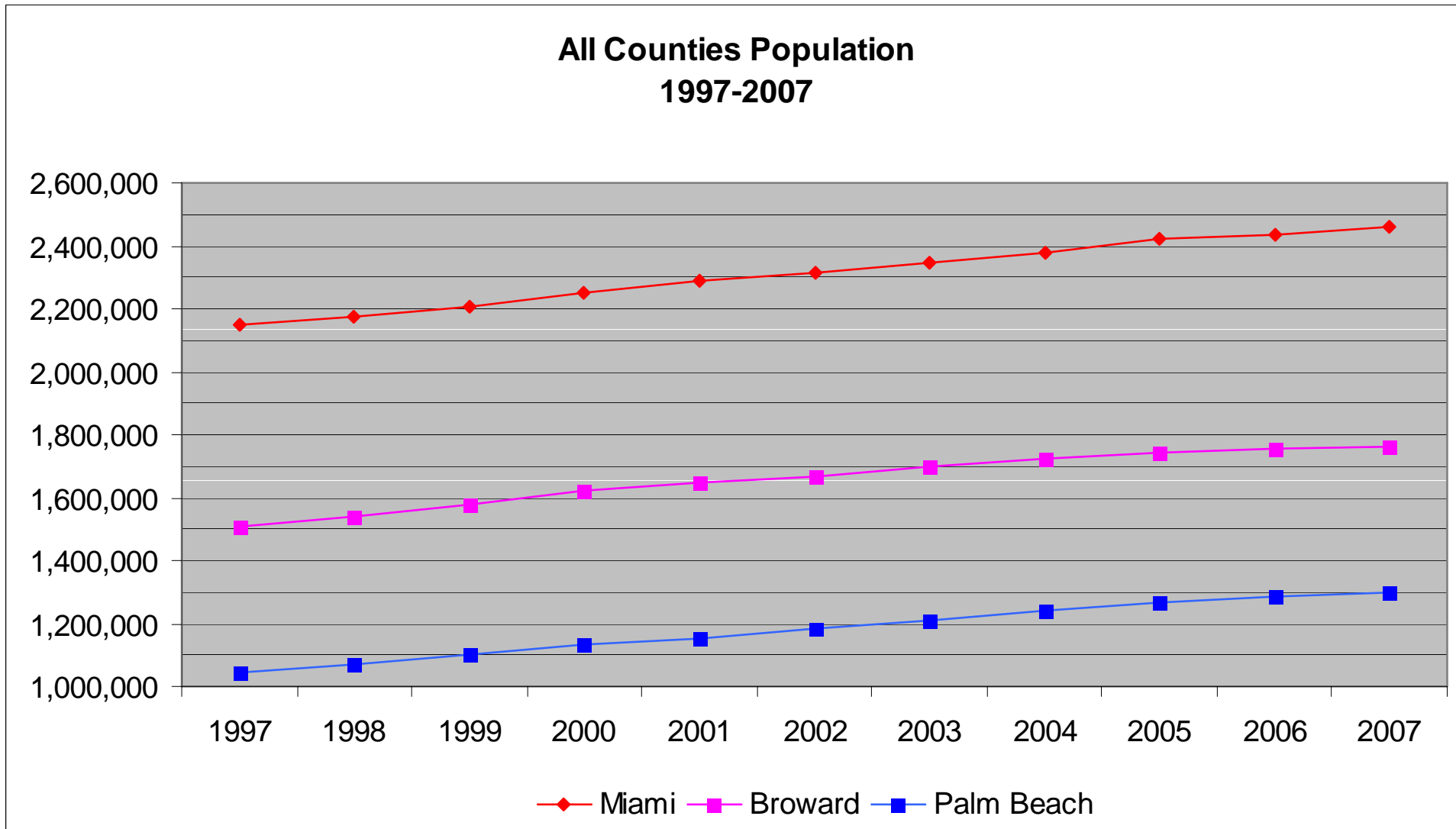
Miami Population and the Retail Sector

Miami-Dade Population Verses Retail Sale Price Per Sq. Ft. 2002-2007



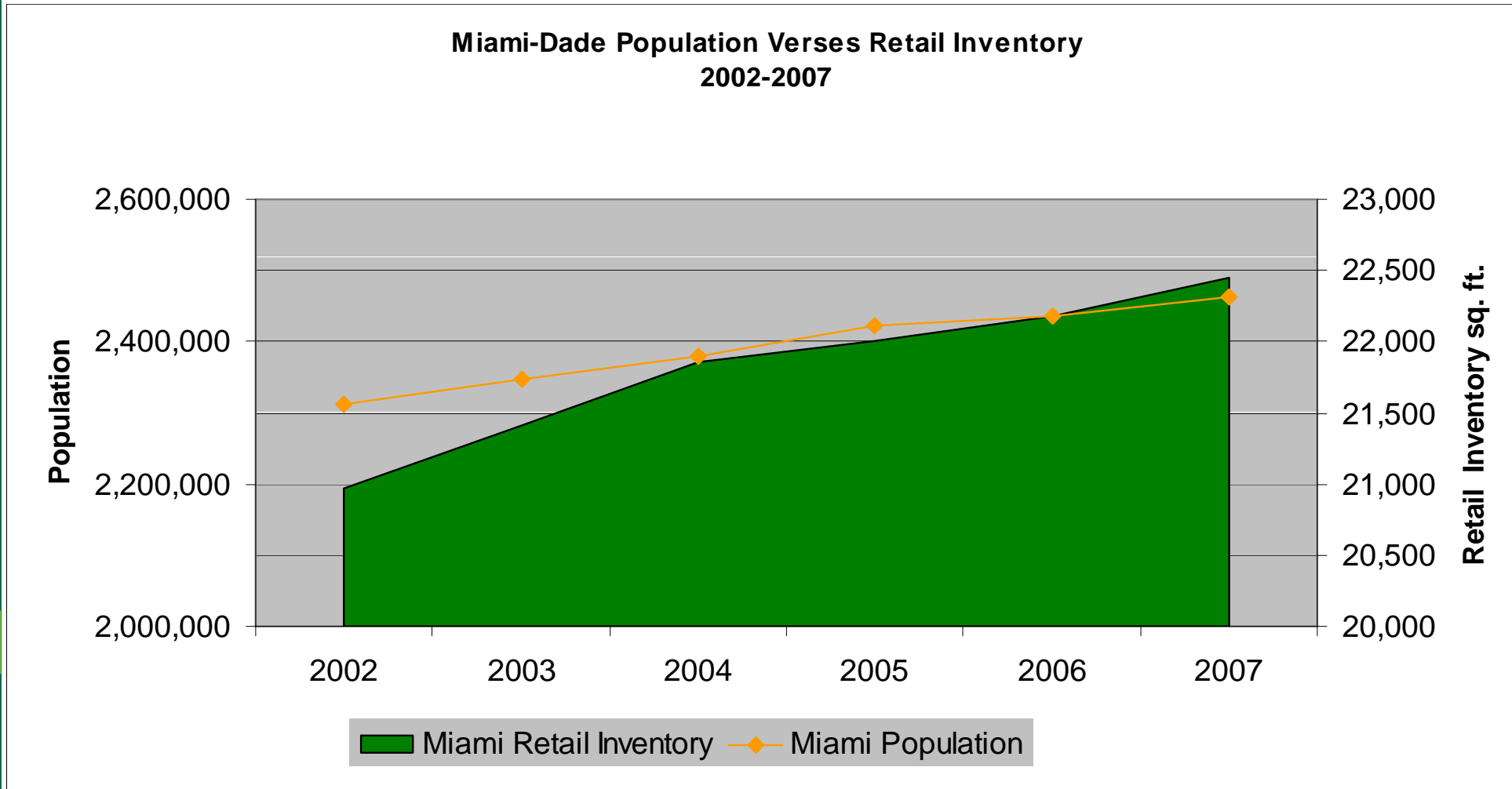
Sources: Florida Office of Economic & Demographic Development &
CB Richard Ellis | Research

South Florida Population Growth



Sources: Florida Office of Economic & Demographic Development

Miami Population and the Retail Sector



Sources: Florida Office of Economic & Demographic Development &
CB Richard Ellis | Research

South Florida's Strengths and Challenges

■ Strengths

- International money
- Visitors resulting in increased hotel occupancy
- Tourist spending
- Residential home values
- Life Science industries
- Cultural infrastructure
- Sustainable buildings
- Import/Exports

■ Challenges

- Public Schools
- Skilled Workforce
- Traffic and transportation
- Scarcity of land
- Cost of living
- Port capacity